



## **Press Release: New Employee**

### **For Immediate Release**

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### *ANCILLARY SERVICES MANAGEMENT WELCOMES NEW VICE PRESIDENT OF BUSINESS DEVELOPMENT*

**August 16, 2024, Fairfax Station, VA** – Ancillary Services Management (ASM) is proud to announce and welcome Marley Wright as the Vice President of Business Development. Marley will be responsible for new business development, driving revenue, and building client relationships.

Marley joins Ancillary Services Management from CSC ServiceWorks overseeing clients in the Baltimore/Washington/Virginia areas. During her successful tenure at CSC, Marley added value to her portfolio by developing relationships, servicing her clients and earning new business opportunities. She also maintained excellent retention rates year after year.

Marley brings 7 years of multi-family experience and 15 + years of sales experience with her to Ancillary Services Management. Marley was also a very involved member of the Detroit Metropolitan Apartment Association for several years.

“We are excited to have Marley join the ASM team! She brings a wealth of experience and a unique blend of skills and insights that will undoubtedly enhance our business. We are confident that Marley will be a tremendous asset to our team and are excited to see the positive impact she will make.” ~Andrew Smith, President and Owner of ASM.

### **About Ancillary Services Management**

Founded in 2003, Ancillary Services Management (ASM) is the premier ancillary service company whose mission is to help management companies and owners increase

revenues, improve efficiencies, and enhance resident services. ASM offers clients access to a vast network of industry contacts, along with the expertise to negotiate quality agreements that protect and benefit properties. This alleviates ASM's clients from the burden of extensive research and due diligence on potential service providers.

ASM's proficiency in contract negotiations and keen awareness of market trends ensure that all services are competitive and seamlessly integrate with daily property operations. Managing over 250,000 units, ASM has a proven track record of enhancing clients' Net Operating Income (NOI). By handling ancillary agreements, ASM allows clients to focus on their core business responsibilities with peace of mind.

For more information, you may contact us at (866)934-3108 X15, or via email [ksummers@asmadvantage.com](mailto:ksummers@asmadvantage.com).